SEC Form 4

Class A Common Stock

SEC Form 4															
FORM 4	UNIT	INITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 OMB APPROVAL													
Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).	d purs	OF CHANGI	Estir	OMB Number: 3235-0287 Estimated average burden hours per response: 0.5											
Check this box to indicate that a transaction was made pursuant to a contract, instruction or written plan for the purchase or sale of equity securities of the issuer that is intended to satisfy the affirmative defense conditions of Rule 10b5-1(c). See Instruction 10.			or	Section 30(h) of the	nvest	nent C	Lompany Act c	of 1940							
1. Name and Address of Reporting Person [*] DUCA MAURICE J			2. Issuer Name and Ticker or Trading Symbol 5. Relationship of Reporting Person(s) to Issuer (Check all applicable) Director Image: Marce of the symbol 0 10% Owner												
(Last) (First) C/O IGSB, INC. 1485 E. VALLEY ROAD, SUITE H	(Middle) E H 93108			ate of Earliest Trans 8/2024	action (Month	n/Day/Year)		Officer (give title below)	e Other (specify below)					
(Street) SANTA CA BARBARA CA				Amendment, Date c	of Origir	al File	ed (Month/Day	6. Indiv Line)							
(City) (State)	(Zip)														
Ţ	able I - N	on-Deriva	ative	Securities Ac	quire	d, Di	isposed of	, or Be	neficially (Dwned					
1. Title of Security (Instr. 3)	2. Transa Date (Month/D			2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)		4. Securities Acquired (A) or Disposed Of (D) (Instr. 3, 4 and			5. Amount of Securities Beneficially Owned Following	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership			
					Code	v	Amount	(A) or (D)	Price	Reported Transaction(s) (Instr. 3 and 4)		(Instr. 4)			
Class A Common Stock		11/18/20)24		S ⁽¹⁾		1,108	D	\$228.8 ⁽²⁾	3,861	I	By Family Trust			
Class A Common Stock		11/18/20)24		S ⁽¹⁾		1,402	D	\$229.54(3)	2,459	Ι	By Family Trust			
Class A Common Stock		11/19/20)24		S ⁽¹⁾		1,300	D	\$228.41(4)	1,159	Ι	By Family Trust			
Class A Common Stock		11/19/20)24		S ⁽¹⁾		100	D	\$229.16	1,059	Ι	By Family Trust			
Class A Common Stock		11/20/20)24		S ⁽¹⁾		600	D	\$228.59(5)	459	I	By Family Trust			
Class A Common Stock		11/20/20)24		S ⁽¹⁾		406	D	\$229.68 ⁽⁶⁾	53	I	By Family			

 Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

S⁽¹⁾

J(7)

J⁽⁸⁾

53

30,326

26,667

D

D

A

\$230.46

\$<mark>0</mark>

\$<mark>0</mark>

0

9,107

26,667

9,388

142,857

9,805

11/20/2024

11/20/2024

11/20/2024

Trust By

Family Trust By

Pension Trust⁽⁷⁾ By IGSB

Cardinal

I, LLC⁽⁹⁾

By IGSB Gaucho

Fund I, LLC⁽¹⁰⁾ By IGSB Cardinal

Core BV, LLC⁽¹¹⁾

I

I

I

D

I

I

1. Title of Derivative Security (Instr. 3) 1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security Conversion or Exercise Price of	Table med Den Execution Date, if any (e.g. (Month/Day/Year) 3A. Deemed Execution Date, if any (Month/Day/Year)	, dəbbt anscall 8)		tiritiese Acqu Derivative Se Watcants, Acquired (A) or Disposed of Derivative and strive Securities Acquired (A) or		ife the part of th		of Bieneri Charlyst of Securities Derivative Security (Instr. 3 and 4) (Instr. 3 and 4) (Instr. 3 and 4) of Securities Underlying Derivative Security (Instr. 3 and 4)		Security (Instr. 5) 8. Price of Derivative Security (Instr. 5)	9. Number of derivative Securities Beneficially Owned Polythyper of derivative Pelity des Pelity de	10. Ownership Form: Direct (D) or Indirect for (Instr. 4) Ownership Form: Direct (D)	11. Nature of Indirect Beneficial Ownership (Instr. 4) 11. Nature of Indirect Beneficial Ownership	
(Derivative Security		(montal Day) (cal)	Code	v	Dispose (D) (Inst and 5) (A)	d of	Date Exercisable	Expiration Date	(Instr. 3 ar	Amount (d.4) Number of Shares Amount	(Following Reported Transaction(s) (Instr. 4)	or Indirect (I) (Instr. 4)	(Instr. 4)
Class B Common Stock	\$0	11/20/2024		J ⁽¹²⁾ Code	v	(A)	22,028 (D)	Date Exercisable	Expiration Date	Class A Common Ti ^{Stock}	or 22,028 Shares	\$ 0	3,597,416	D	
Class B Common Stock	\$0	11/20/2024		J ⁽¹⁵⁾			4,638	(13)(14)	(13)(14)	Class A Common Stock	4,638	\$ 0	144,442	Ι	By Family Trust
Class B Common Stock	\$ 0	11/20/2024		J ⁽¹⁶⁾		26,666		(13)(14)	(13)(14)	Class A Common Stock	26,666	\$ 0	26,666	Ι	By IGSB Cardinal I, LLC ⁽¹⁷⁾
Class B Common Stock	\$0							(13)(14)	(13)(14)	Class A Common Stock	(13)(14)		142,858	I	By IGSB Gaucho Fund I, LLC ⁽¹⁸⁾
Class B Common Stock	\$0							(13)(14)	(13)(14)	Class A Common Stock	(13)(14)		2,536,153	I	By Pension Trust ⁽¹⁹⁾
Class B Common Stock	\$0							(13)(14)	(13)(14)	Class A Common Stock	(13)(14)		4,995	Ι	By IGSB Cardinal Core BV, LLC ⁽²⁰⁾
Class B Common Stock	\$0							(13)(14)	(13)(14)	Class A Common Stock	(13)(14)		7,022	I	By Charitable Remainder Trust ⁽²¹⁾

Explanation of Responses:

1. Sales made pursuant to a 10(b)5-1 trading plan previously adopted by the Reporting Person on March 15, 2024.

2. This price reflects the weighted average price at which these shares were sold. The shares were sold in multiple transactions at prices ranging from \$228.28 to \$229.27, inclusive. The Reporting Person undertakes to provide to the Issuer, any security holder of the Issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote.

3. This price reflects the weighted average price at which these shares were sold. The shares were sold in multiple transactions at prices ranging from \$229.32 to \$229.91, inclusive. The Reporting Person undertakes to provide to the Issuer, any security holder of the Issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote.

4. This price reflects the weighted average price at which these shares were sold. The shares were sold in multiple transactions at prices ranging from \$228.03 to \$228.77, inclusive. The Reporting Person undertakes to provide to the Issuer, any security holder of the Issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote.

5. This price reflects the weighted average price at which these shares were sold. The shares were sold in multiple transactions at prices ranging from \$228.14 to \$229.11, inclusive. The Reporting Person undertakes to provide to the Issuer, any security holder of the Issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote.

6. This price reflects the weighted average price at which these shares were sold. The shares were sold in multiple transactions at prices ranging from \$229.45 to \$229.85, inclusive. The Reporting Person undertakes to provide to the Issuer, any security holder of the Issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote.

7. These shares of Class A Common Stock ("Class A Shares") are held by a pension trust of which the Reporting Person is the sole trustee and who, in that capacity, possesses sole voting and sole dispositive power over these Class A Shares. However, the Reporting Person does not possess any pecuniary interest in these Class A Shares. On November 20, 2024, 30,326 of these Class A Shares were transferred for no consideration from the pension trust to a third party, which had the effect of reducing the number of Class A Shares owned by the pension trust, and over which the Reporting Person possesses beneficial ownership, to 9,107 Class A Shares.

8. These 26,667 Class A Shares were acquired by IGSB Cardinal I, LLC ("IGSB Cardinal I") in connection with the transfer of these Class A Shares from another member of IGSB Cardinal I. No consideration was paid by the Reporting Person for any of the Class A Shares.

9. The Reporting Person is the managing member of IGSB Cardinal I. In that capacity, the Reporting Person possesses sole voting and dispositive power over these Class A Shares. However, the Reporting Person disclaims beneficial ownership in these Class A Shares, except to the extent of any pecuniary interest he may have therein.

10. These Class A Shares are owned by IGSB Gaucho Fund I, LLC, a limited liability company, of which the Reporting Person is the managing member. In that capacity, the Reporting Person possesses sole voting and dispositive power over these Class A Shares. However, the Reporting Person disclaims beneficial ownership in these Class A Shares, except to the extent of any pecuniary interest he may have therein.

11. These Class A Shares are owned by IGSB Cardinal Core BV, LLC, a limited liability company, of which the Reporting Person is the managing member. In that capacity, the Reporting Person possesses sole voting and dispositive power over these Class A Shares, but he disclaims beneficial ownership in these Class A Shares, except to the extent of any pecuniary interest he may have therein.

12. These 22,028 shares of Class B Common Stock ("Class B Shares") were acquired by IGSB Cardinal I in connection with the transfer of the Class B Shares from an IRA account held by the Reporting Person. No consideration was received by the Reporting Person or his IRA for any of the Class B Shares.

13. Each Class B Share is convertible, at any time at the option of the holder, into one Class A Share. In addition, Class B Shares that are sold or otherwise transferred will convert automatically, on a one share-forone share basis, into Class A Shares, except for (i) any transfer by a partnership or limited liability company that was a registered holder of Class B Shares prior to June 30, 2015 that is made to anyone who was a partner or member of any such partnership or limited liability company prior to June 30, 2015, and (ii) any transfer to a "qualified recipient" (as defined in AppFolio's Amended and Restated Certificate of Incorporation).

14. (Continued from Footnote 13) AppFolio's Class B Shares do not have an expiration date. However, all of the outstanding Class B Shares will convert automatically into Class A Shares, on a one share-for-one share basis, on the date when the number of the Company's outstanding Class B Shares represents less than 10% of the sum of AppFolio's outstanding Class B Shares.

15. These 4,638 Class B Shares were acquired by IGSB Cardinal I in connection with the transfer of the Class B Shares from the Reporting Person's Family Trust. No consideration was received by the Reporting Person or his Family Trust for any of the Class B Shares.

16. These 26,666 Class B Shares were acquired by IGSB Cardinal I in connection with the transfer of these Class B Shares from the Reporting Person and the Reporting Person's Family Trust. No consideration was received by the Reporting Person or his Family Trust for any of the Class B Shares.

17. The Reporting Person is the managing member of IGSB Cardinal I. In that capacity, the Reporting Person possesses sole voting and dispositive power over these Class B Shares. However, the Reporting Person disclaims beneficial ownership in these Class B Shares, except to the extent of any pecuniary interest he may have therein.

These Class B Shares are owned by IGSB Gaucho Fund I, LLC, a limited liability company, of which the Reporting Person is the managing member. In that capacity, the Reporting Person possesses sole voting and dispositive power over these Class B Shares. However, the Reporting Person disclaims beneficial ownership in these Class B Shares, except to the extent of any pecuniary interest he may have therein.
 These Class B Shares are held by a pension trust of which the Reporting Person is the sole trustee and who, in that capacity, possesses sole voting and sole dispositive power over these Class B Shares. However, the Reporting Person does not possess any pecuniary interest in these Class B Shares.

20. These Class B Shares are owned by IGSB Cardinal Core BV, LLC, a limited liability company, of which the Reporting Person is the managing member. In that capacity, the Reporting Person possesses sole voting and dispositive power over these Class B Shares, but he disclaims beneficial ownership over the Class B Shares, except to the extent of any pecuniary interest he may have therein.

21. These Class B Shares are held by a trust of which the Reporting Person is a co-trustee and, in that capacity, he may be deemed to share voting and dispositive power over these Class B Shares with the other trustee. However, the Reporting Person does not have a pecuniary interest in, and he disclaims beneficial ownership of, these Class B Shares.

/s/ Kimberly Shea, Attorney-in-Fact for Maurice J. Duca <u>11/20/2024</u>

** Signature of Reporting Person Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

* If the form is filed by more than one reporting person, see Instruction 4 (b)(v).

** Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.