SEC Form 3

FORM 3

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## INITIAL STATEMENT OF BENEFICIAL OWNERSHIP OF SECURITIES

OMB APPROVAL

OMB Number: 3235-0104 Estimated average burden 0.5 hours per response:

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

1. Name and Address of Reporting Person <sup>*</sup> Kane Ida Kathleen			2. Date of Event Requiring Statement (Month/Day/Year) 06/25/2015		3. Issuer Name and Ticker or Trading Symbol <u>APPFOLIO INC</u> [ APPF ]					
(Last)	(Last) (First) (Middle) 50 CASTILIAN DRIVE				4. Relationship of Reporting Person(s) to (Check all applicable) Director 10%		(Moi	. If Amendment, Date of Original Filed Month/Day/Year)		
					X Officer (give title below)	Other (spe below)		dividual or Joint licable Line)	/Group Filing (Check	
(Street)					Chief Financial Officer		X	X Form filed by One Reporting Person		
GOLETA	CA	93117						Form filed b Reporting P	y More than One erson	
(City)	(State)	(Zip)								
		•	Table I - Nor	n-Derivati	ive Securities Beneficiall	y Owned				
1. Title of Security (Instr. 4)				Amount of Securities eneficially Owned (Instr. 4)	3. Ownersh Form: Direc or Indirect ( (Instr. 5)	ct (D) (Instr	ture of Indirect Beneficial Ownership : 5)			
		(e.			e Securities Beneficially ( nts, options, convertible		s)			
1. Title of Derivative Security (Instr. 4)		nstr. 4)	2. Date Exercisable and Expiration Date (Month/Day/Year)		d 3. Title and Amount of Securities Underlying Derivative Security (Instr. 4)		4. Conversion or Exercise	5. Ownership Form:	6. Nature of Indirect Beneficial Ownership (Instr. 5)	
							Price of	Direct (D)		
			Date Exercisable	Expiration Date	Title	Amount or Number of Shares	Derivative Security	or Indirect (I) (Instr. 5)		
Class B Com	mon Stock <sup>(1)</sup>					or Number of		or Indirect		
Class B Com Class B Com			Exercisable	Date	Title	or Number of Shares	Security	or Indirect (I) (Instr. 5)		
	mon Stock <sup>(4)</sup>		(2)(3)	(2)(3)	Title Class A Common Stock	or Number of Shares 25,000	(2)(3)	or Indirect (I) (Instr. 5) D <sup>(2)(3)</sup>		
Class B Com Class B Com	mon Stock <sup>(4)</sup>	ght to Buy) <sup>(6)</sup>	(2)(3) (2)(3)	Date           (2)(3)           (2)(3)	Title       Class A Common Stock       Class A Common Stock	or Number of Shares 25,000 26,519	Security           (2)(3)           (2)(3)	or Indirect (I) (Instr. 5) D <sup>(2)(3)</sup> D <sup>(2)(3)</sup>		
Class B Com Class B Com Employee Ste	mon Stock <sup>(4)</sup>		Exercisable           (2)(3)           (2)(3)           (2)(3)           (2)(3)	Date           (2)(3)           (2)(3)           (2)(3)	Title       Class A Common Stock       Class A Common Stock       Class A Common Stock       Class B Common Stock <sup>(2)</sup>	or Number of Shares 25,000 26,519 10,417	Security (2)(3) (2)(3) (2)(3)	or Indirect (I) (Instr. 5) D <sup>(2)(3)</sup> D <sup>(2)(3)</sup>		
Class B Com Class B Com Employee Sto	mon Stock <sup>(4)</sup> mon Stock <sup>(5)</sup> ock Option (Ri	ght to Buy) <sup>(7)</sup>	Exercisable           (2)(3)           (2)(3)           (2)(3)           (2)(3)           (3)/01/2015	Date           (2)(3)           (2)(3)           (2)(3)           (2)(3)           02/01/2025	Title       Class A Common Stock       Class A Common Stock       Class A Common Stock       Class B Common Stock <sup>(2)</sup> (3)       Class B Common Stock <sup>(2)</sup>	or Number of Shares 25,000 26,519 10,417 4,144	Security (2)(3) (2)(3) (2)(3) 5.64	or Indirect (I) (Instr. 5) D <sup>(2)(3)</sup> D <sup>(2)(3)</sup> D <sup>(2)(3)</sup>		

## Explanation of Responses:

1. Shares issued pursuant to a Restricted Stock Purchase Agreement which vests as to 6,250 shares on February 1, 2016 and then thereafter at a rate of 521 shares per month; includes up to 25,000 shares subject to vesting through February 1, 2019 that may be repurchased by AppFolio, Inc. (the "Issuer") at the original purchase price. All repurchase rights will automatically terminate immediately prior to the consummation of a change in control and will vest in full.

2. Each share of Class B Common Stock is convertible, at any time at the option of the holder, into one share of Class A Common Stock. In addition, each share of Class B Common Stock will convert automatically into one share of Class A Common Stock upon any transfer that occurs after the consummation of the initial public offering (the "IPO") of the Issuer, except for any transfers by (i) a partnership or limited liability company that was a registered holder of shares of Class B Common Stock at the effective time of the IPO to anyone who was a partner or member of any such partnership or limited liability company at the effective time, and (ii) a transfer to a "qualified recipient," as defined in the Issuer's amended and restated certificate of incorporation. The shares of Class B Common Stock have no expiration date.

3. All outstanding shares of Class B Common Stock will convert automatically into shares of Class A Common Stock, on a one share for one share basis, on the date when the number of the Issuer's outstanding shares of Class B Common Stock represents less than 10% of the sum of its outstanding shares of Class A Common Stock and Class B Common Stock.

4. Includes up to 26,519 shares subject to vesting through December 1, 2017, vesting as to 4,145 shares on February 1, 2016 and then thereafter the remaining 22,374 shares vest at various different intervals through December 1, 2017. Unvested shares may be repurchased by the Issuer at the original purchase price. The options accelerate automatically and vest in full immediately prior to the consummation of a change in control.

5. Includes up to 10,417 shares subject to vesting through December 1, 2017, vesting at a rate of 1,042 shares per month commencing March 1, 2017. Unvested shares may be repurchased by the Issuer at the original purchase price. The options accelerate automatically and vest in full immediately prior to the consummation of a change in control.

6. Option vests at various intervals commencing October 1, 2018 through December 1, 2018. The options accelerate automatically and vest in full immediately prior to the consummation of a change in control. 7. Option vests at a rate of 1,042 shares per month, commencing January 1, 2018. The options accelerate automatically and vest in full immediately prior to the consummation of a change in control.

8. Option vests at a rate of 17,731 shares on February 1, 2016. The remaining 39,106 shares vest at various different intervals through February 1, 2019. The options accelerate automatically and vest in full immediately prior to the consummation of a change in control.

9. Option vests at a rate of 1.042 shares per month, commencing January 1, 2019. The options accelerate automatically and vest in full immediately prior to the consummation of a change in control.

## Remarks:

Exhibit List: Exhibit 24.1 Power of Attorney

/s/ Ida Kathleen Kane

06/25/2015 \*\* Signature of Reporting Person Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

\* If the form is filed by more than one reporting person, see Instruction 5 (b)(v).

\*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.

## POWER OF ATTORNEY

The undersigned hereby constitutes and appoints Brian Donahoo and C. Craig Carlson, or any of them signing individually, the undersigned's true and lawful attorney-in-fact (each, an "Attorney-in-Fact") to:

- (1) complete and execute, for and on behalf of the undersigned, in the undersigned's capacity as an officer of AppFolio, Inc., a Delaware corporation (the "Company"), Forms 3, 4 and 5, and Schedules 13D and 13G, and such other forms and documents, including any amendments to any of the foregoing, as such Attorney-In-Fact shall in his or her discretion determine to be required or advisable pursuant to Section 16(a) and Section 13(d) of the Securities Exchange Act of 1934, as amended (the "Exchange Act") and the rules and regulations promulgated thereunder, or any successor laws and regulations, as a consequence of, or in respect of, the undersigned's ownership, acquisition or disposition of securities of the Company;
- (2) do and perform any and all acts for and on behalf of the undersigned which may be necessary or desirable to complete and execute any such forms and schedules, including any amendments thereto, and timely file such forms and schedules, including any amendments thereto, with the United States Securities and Exchange Commission (the "SEC"), and any securities exchange or similar authority; and
- (3) take any other action of any type whatsoever in connection with the foregoing which, in the opinion of such Attorney-in-Fact, may be of benefit to, in the best interest of, or legally required by, the undersigned, it being understood that the documents executed by such Attorney-in-Fact on behalf of the undersigned pursuant to this Power of Attorney shall be in such form and shall contain such information as such Attorney-in-Fact may approve in such Attorney-in-Fact's discretion.

The undersigned hereby grants to each such Attorney-in-Fact full power and authority to do and perform each and every act and thing whatsoever requisite, necessary or proper to be done in the exercise of any of the rights and powers herein granted, as fully to all intents and purposes as the undersigned might or could do if personally present, with full power of substitution and revocation, hereby ratifying and confirming all that each such Attorney-in-Fact, or each such Attorney-in-Fact's substitute or substitutes, shall lawfully do or cause to be done by virtue of this power of attorney and the rights and powers herein granted. The undersigned acknowledges that each of the foregoing Attorneys-in-Fact, in serving in such capacity at the request of the undersigned, are not assuming, nor is the Company assuming, any of the undersigned's responsibilities to comply with Section 16(a) and Section 13(d) of the Exchange Act.

The undersigned agrees that each such Attorney-in-Fact may rely entirely on information furnished orally or in writing by the undersigned to each such Attorney-in-Fact. The undersigned also agrees to indemnify and hold harmless the Company and each such Attorney-in-Fact against any losses, claims, damages or liabilities (or actions in these respects) that arise out of or are based on any untrue statement or omission of necessary facts in the information provided by the undersigned to such Attorney-in-Fact for purposes of executing, acknowledging, delivering and filing Forms 3, 4 and 5, and Schedules 13D and 13G, including any amendments thereto, and agrees to reimburse the Company and each such Attorney-in-Fact for any legal or other expenses reasonably incurred in connection with investigating or defending against any such loss, claim, damage, liability or action.

This Power of Attorney shall remain in full force and effect until the undersigned is no longer required to file Forms 3, 4 and 5, or Schedules 13D and 13G, with respect to the undersigned's holdings of and transactions in securities issued by the Company, unless earlier revoked by the undersigned in a signed writing delivered to the foregoing Attorneys-in-Fact.

IN WITNESS WHEREOF, the undersigned has caused this Power of Attorney to be executed as of this 25th day of June, 2015.

/s/ Ida Kathleen Kane Ida Kathleen Kane