SEC Form 4	
------------	--

П

Class B Common Stock

\$0.00

## FORM 4

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

OMB APPROVAL

OMB Number:	3235-0287								
Estimated average burden									
hours per response:	0.5								

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

## STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

1. Name and Address of Reporting Person*     RAUTH WILLIAM R III						2. Issuer Name and Ticker or Trading Symbol <u>APPFOLIO INC</u> [ APPF ]								5. Relationship of Reporting Person(s) to Issue (Check all applicable) X Director X 10% Own Officer (give title Other (sp						
(Last) (First) (Middle) C/O IGSB, INC. 1485 E. VALLEY ROAD, SUITE H (Street) SANTA BARBARA CA 93108						Date 0 5/19/2		liest Trar	nsaction	ı (Mon	th/Day/Year)		officer below)	(give utie		Other (s below)	эреспу			
						4. If Amendment, Date of Original Filed (Month/Day/Year)								ne) X Form fi	iled by One iled by Mor	Group Filing (Check App by One Reporting Person by More than One Repor		n		
(City)	(S	state)																		
Table I - Non-Deriv   1. Title of Security (Instr. 3) 2. Transaction Date (Month/Day)					ction	n 2A. Deemed Execution Date,			3. Transa Code ( 8)	action	4. Securities Disposed Of	Acquired	(A) or	5. Amou Securiti Benefici Owned I	es ally Following	Form (D) or	: Direct Indirect str. 4)	7. Nature of Indirect Beneficial Ownership		
							<u> </u>	v	Amount	(A) or (D)	Price	Reporte Transac (Instr. 3	tion(s)			(Instr. 4)				
Class A	Common St	Common Stock 05/19			2020	20				C <sup>(1)</sup>	20,000(1)	A	<b>\$0.00</b> <sup>(1)</sup>	(2)(3) 20	,000		D			
Class A (	Common St	ock		05/19/	2020	-			S		20,000	D	\$130.2	849	0		D			
Class A (	Common St	ock												13	,072		Ι	By IGSB IVP III, LLC <sup>(4)</sup>		
			Table								sposed of s, convert			y Owned						
Derivative C Security o (Instr. 3) P	2. Conversion or Exercise Price of Derivative Security	3A. Deemed Execution Date, if any (Month/Day/Yea			saction e (Instr. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)		Expira	e Exer ation D h/Day/			ties 1g e Security	8. Price of Derivative Security (Instr. 5)	9. Numbe derivative Securities Beneficia Owned Following Reported Transacti (Instr. 4)	ve Ow es For ially Dire or I ng (I) ( ed etion(s)	10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	Beneficia Ownershi (Instr. 4)				
					Code	v	(A)	(D)	Date Exerc	isable	Expiration Date	Title	Amount or Number of Shares							
Class B Common Stock	\$0.00	05/19/2020			<b>C</b> <sup>(1)</sup>			20,000	(2)	(3)	(2)(3)	Class A Common Stock	20,000	\$0.00 <sup>(1)(2)(3)</sup>	172,85	59	D			
Class B Common Stock	\$0.00								(2)	(3)	(2)(3)	Class A Common Stock	(2)(3)		3,855,2	.75	I	By IGSB IVP III, LLC <sup>(5)</sup>		
Class B Common Stock	\$0.00								(2)	(3)	(2)(3)	Class A Common Stock	(2)(3)		993,627		993,627		I	By IGSB Internal Venture Fund III, LLC <sup>(6)</sup>
Class B Common Stock	\$0.00								(2)	(3)	(2)(3)	Class A Common Stock	(2)(3)		15,129		15,129		I	See Footnote <sup>(7</sup>
Class B Common Stock	\$0.00								(2)	(3)	(2)(3)	Class A Common Stock	(2)(3)		15,12	9	I	See Footnote <sup>(8</sup>		
Class B Common Stock	\$0.00								(2)	(3)	(2)(3)	Class A Common Stock	(2)(3)		15,11	9	I	See Footnote <sup>(8</sup>		
Class B Common Stock	\$0.00								(2)	(3)	(2)(3)	Class A Common Stock	(2)(3)		15,11	9	Ι	See Footnote <sup>(8</sup>		
Class B Common Stock	\$0.00								(2)	(3)	(2)(3)	Class A Common Stock	(2)(3)		15,11	9	Ι	See Footnote <sup>(8</sup>		
Class B Common Stock	\$0.00								(2)	(3)	(2)(3)	Class A Common Stock	(2)(3)		15,11	9	Ι	See Footnote <sup>(8</sup>		
Class B Common Stock	\$0.00								(2)	(3)	(2)(3)	Class A Common Stock	(2)(3)		15,11	9	I	See Footnote <sup>(8</sup>		

Class A

Commo Stock

(2)(3)

(2)(3)

(2)(3)

See

Footnote<sup>(8)</sup>

I

15,119

			Table II - Deriv (e.g.,					quired, Dis s, options				/ Owned			
1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transaction Code (Instr. 8)		5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)		6. Date Exercisable and Expiration Date (Month/Day/Year)		7. Title and Amount of Securities Underlying Derivative Security (Instr. 3 and 4)		8. Price of Derivative Security (Instr. 5)	9. Number of derivative Securities Beneficially Owned Following Reported Transaction(s) (Instr. 4)	10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	11. Nature of Indirect Beneficial Ownership (Instr. 4)
				Code	v	(A)	(D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares				
Class B Common Stock	\$0.00							(2)(3)	(2)(3)	Class A Common Stock	(2)(3)		13,725	I	See Footnote <sup>(8)</sup>
Class B Common Stock	\$0.00							(2)(3)	(2)(3)	Class A Common Stock	(2)(3)		1,407	I	See Footnote <sup>(8)</sup>

## Explanation of Responses:

1. The Reporting Person acquired these 20,000 shares of AppFolio Class A Common Stock ("Class A Shares") on his conversion of 20,000 shares of AppFolio Class B Common Stock ("Class B Shares") that were owned by the Reporting Person.

2. Each Class B Share is convertible, at any time at the option of the holder, into one Class A Share. In addition, Class B Shares that are sold or otherwise transferred will convert automatically, on a one share-forone share basis, into Class A Shares, except for (i) any transfer by a partnership or limited liability company that was a registered holder of Class B Shares prior to June 30, 2015 that is made to anyone who was a partner or member of any such partnership or limited liability company prior to June 30, 2015, and (ii) any transfer to a "qualified recipient" (as defined in AppFolio's Amended and Restated Certificate of Incorporation).

3. (Continued from Footnote 2) AppFolio's Class B Shares do not have an expiration date. However, all of the outstanding Class B Shares will convert automatically into Class A Shares, on a one share-for-one share basis, on the date when the number of the Company's outstanding Class B Shares represents less than 10% of the sum of AppFolio's outstanding Class B Shares.

4. These Class A Shares are owned by IGSB IVP III LLC, a private investment fund, which is managed by Investment Group of Santa Barbara LLC ("IGSB"). The Reporting Person is one of the members of IGSB and may be deemed to share voting and dispositive power with IGSB and its other members over these Class A Shares. However, the Reporting Person disclaims beneficial ownership of these Class A Shares, except to the extent of any pecuniary interest he may have therein.

5. These Class B Shares are also owned by IGSB IVP III LLC, which is managed by IGSB. The Reporting Person is one of the members of IGSB and may be deemed to share voting and dispositive power with IGSB and its other members over these Class B Shares. However, the Reporting Person disclaims beneficial ownership of these Class B Shares, except to the extent of any pecuniary interest he may have therein. 6. These Class B Shares are owned by IGSB Internal Venture Fund III LLC, a private investment fund that is managed by IGSB. The Reporting Person is one of the members of IGSB and may be deemed to share voting and dispositive power over these Class B Shares, except to the extent of any pecuniary interest he may have therein.

7. These Class B Shares are owned by an irrevocable trust established for one of the Reporting Person's grandchildren. The Reporting Person is the trustee of the trust and, therefore, may be deemed to possess sole voting and dispositive power over the Class B Shares owned by it. However, the Reporting Person disclaims any pecuniary interest in these Class B Shares.

8. These Class B Shares are owned by an irrevocable trust established for another of the Reporting Person's grandchildren. The Reporting Person is the trustee of the trust and, therefore, may be deemed to possess sole voting and dispositive power over the Class B Shares owned by it. However, he disclaims any pecuniary interest in these Class B Shares.

**Remarks:** 

William R. Rauth, III, By: /s/ KIMBERLY SHEA Attorneyin-Fact for William R. Rauth, III

\*\* Signature of Reporting Person Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

\* If the form is filed by more than one reporting person, see Instruction 4 (b)(v).

\*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.